

# NORTHWIND SUPPLY CO.

## Consolidated Statement of Income

*For the years ended December 31 (in thousands of US dollars)*

|                                   | FY2025       | FY2024       |
|-----------------------------------|--------------|--------------|
| Net sales                         | 12,480       | 10,950       |
| Cost of sales                     | 7,236        | 6,460        |
| <b>Gross profit</b>               | <b>5,244</b> | <b>4,490</b> |
| Salaries and wages                | 1,860        | 1,720        |
| Rent and occupancy                | 420          | 400          |
| Marketing                         | 310          | 265          |
| Software subscriptions            | 146          | 118          |
| Depreciation and amortization     | 285          | 260          |
| Other operating expenses          | 193          | 177          |
| <b>Total operating expenses</b>   | <b>3,214</b> | <b>2,940</b> |
| <b>Operating income</b>           | <b>2,030</b> | <b>1,550</b> |
| Interest expense                  | 118          | 132          |
| Miscellaneous income, net         | 24           | 15           |
| <b>Income before income taxes</b> | <b>1,936</b> | <b>1,433</b> |
| Provision for income taxes        | 406          | 301          |
| <b>Net income</b>                 | <b>1,530</b> | <b>1,132</b> |

Northwind Supply Co. is a fictional company created for a public demo. Figures are illustrative only.

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